

ExTermine<sup>™</sup>



# TERMITE MANAGEMENT PROPOSAL





## Termite Baiting System Proposal

Termite management utilizing Exterminex™ is structured into two distinct stages. Depending on the specific circumstances identified by the technician during the inspection, either Stage 1 or Stage 2 may be recommended independently or in conjunction with one another. It is important to note that no work can commence until a thorough termite inspection has been conducted and a comprehensive termite management plan has been established in accordance with Local Standards.

### **Stage 1 - Colony Control and Inspection**

Upon the identification of live termites within or on the premises, Exterminex™ above-ground stations will be strategically installed in areas where the technician observes active termite activity. If this firm is implementing an above-ground baiting program targeting live activity on your property, you will notice the presence of these stations or boxes. The technician will place these stations near the active termite locations to encourage feeding on the Exterminex bait contained within.

It is crucial for you, as the property owner, to refrain from tampering with or moving these stations, and to minimize any disruption around these areas while the termites are feeding on the bait.

The bait includes a small amount of an active constituent designed to affect the molting process of the termites, ultimately leading to the collapse of the colony. Due to the unique feeding habits of termites, the transfer of the bait throughout the colony will take some time. Therefore, it is essential to exercise patience during this process. Your technician is trained to apply this product effectively, and with continued feeding, the termites will eventually be eradicated.

Termites are naturally drawn to the unique Exterminex™ bait over the timber in your property. The duration required to eliminate a termite nest through above-ground baiting can vary based on several factors, including temperature, season, colony size, and species. Rest assured that with a little time and patience, and by allowing us to execute our process correctly, we can successfully eradicate the nest that may have caused ongoing issues if alternative treatments were ineffective.

#### **\*\*Termite Baiting Progress Timeline\*\***

\*Please note that timelines may vary based on colony size, species and the season.

- Day 1:** Baits are meticulously installed at live termite feeding points following the inspection.
- Week 2:** Heavy feeding is observed, and baits are replaced as needed. It is not uncommon for some baits to be consumed within 5-7 days.
- Week 4:** Continued feeding is noted, with slight changes in the appearance of soldier and worker termites.
- Week 6:** Feeding activity begins to slow, and the ratio of workers to soldiers decreases.
- Week 8-10:** No worker termites are observed, and some bait stations show inactivity. Dead termites are found in the stations, along with signs of mold and mites, indicating a decline in activity. This may suggest successful colony elimination.
- Week 21:** A follow-up termite inspection reveals no signs of activity within the property, leading to the removal of the stations. Colony elimination is confirmed.



## The Preferred Bait

Exterminex™ one of a kind palatable termite bait contains 99.4% alpha-celulose that is irresistible to termites, The preferred bait contains unique inert feeding stimulants (0.5%) that attract termites



## **Stage 2 - Management System**

If the technician assesses the premises as being at high risk of termite attack, or following a Stage 1 treatment, in-ground stations will be installed around the perimeter of the building at 3-meter intervals.

The Exterminex™ In-Ground System serves as an early warning mechanism against potential termite infestations. These small stations are strategically embedded around the building in intervals of 3 meters, additionally in areas away from the building or areas presumed to have high termite pressure. The stations must be inspected every 6 to 8 weeks and the stations contain specially selected and designed timber to intercept and allow the technician to identify foraging termites in the station.

The Exterminex™ In-Ground System must be monitored on a schedule of either every six weeks or every two months, depending on seasonal and environmental conditions. The in-ground stations function as interceptors, helping to detect termite activity and offering a point for the application of Exterminex™ bait. During inspections, the technician will carefully examine the stations for signs of live termites or mud packing, which can indicate termite activity. Mud packing appears as hard, crumbly formations around the interceptors. The lids of the stations are opened gently to avoid disturbing the contents.

In cases of active termite presence in the Exterminex™ In-Ground System, the technician will introduce Exterminex™ termite bait. The termites will consume this bait, which will ultimately lead to the elimination of the colony. Depending on the size of the nest, this process may take several months. However, once termites consume the bait, they will be begin to be affected.

The technician will require access to the property to add bait to the active stations during routine inspections. Exterminex™ bait is designed to be of very low toxicity to humans, animals, and the environment. It consists of natural cellulose, attractants, and a small percentage of the active ingredient, which is a “chemical.” As termites feed on the bait over an extended period, the bait’s effects gradually take hold, leading to colony destruction. The active ingredient works by inhibiting certain life cycle processes in termites, which prevents the colony from expanding and ultimately results in starvation and its elimination.

The timeframe for eradicating termites from a station can vary based on the size of the colony; it can take on average from 4 to 8 weeks. Elimination is indicated by a change in the color and the continual reduction of the worker cast within the colony, which results from the effects of the bait, leading to their eventual disappearance. As the worker population declines, the colony loses its support system, causing the nest to die off.

This proactive approach ensures that potential termite threats are addressed efficiently while minimizing the impact on the environment and surrounding ecosystem. Regular monitoring as per the Standard Operating Procedure and timely bait application are crucial for achieving successful termite management.

What to expect during the process \*Times may vary due to colony size and species.

**Visit 1** The technician carefully installs stations around the perimeter into the soil out from the drip line approximately 30cm deep and 8cm wide in 3 meter intervals. If concrete is identified, the concrete caps and timber is installed using a concrete core drill forming 80mm holes every 3 meters.

**Inspections** The first inspection to the system occurs 2 weeks after install. The technician requires external access to check the stations around the structure and will apply the Exterminex Bait if live termites are identified. The system must be inspected every 6-8 weeks and timber interceptors must be replaced at least annually.

If termites are active - The technician will continue to top up the termite bait within the stations every 2 weeks until the termites have been eliminated. Once feeding has stopped, The technician will clean the stations and replace the timbers and If termites are inactive continue to monitor every 6-8 weeks.



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# Exterminex™ Termite Baiting System Proposal

Contract/ Job Number:

Installer (EAA):

Technician:

Job Address:Date:

Client:

## Stage 1 - Above Ground Baiting (Live Termites)

Termite Inspection Required:

Above Ground (AG) Stations Required:

Installation / Monitoring / Application:

Additional Notes:

Limitations:

Total Cost Stage 1:

## Stage 2 - In Ground (Monitoring System)

In Ground (IG) Stations Required: In

Concrete (IC) Stations Required:

Monitoring / Baiting Costs:

Self-Monitoring If Applicable:

Additional Notes:

Annual Timber Replacement:

Limitations:

Total Cost Stage 2:

## Total Cost Stage 1 & 2

I/we authorise the items accepted and confirm that I/we have read and understand the Terms and Conditions contained within this Agreement.

Signed for and on behalf  
of:(Name of Client)

By: \_\_\_\_\_  
(Signature)

Date                    /                    /

(Print the full name of the Client or the person signing for the Client.)





## Terms & Conditions

### Pest Controllers' Obligations

1. The Pest Control Operator (PCO) shall install the agreed-upon system in accordance with the installation manual, exercising reasonable care for the property at all times. In instances where drilling of concrete is necessary for the placement of in-ground stations, it is the owner's responsibility to accurately indicate the location of any water pipes, drainage pipes, electrical cables, conduits, gas lines, telephone cables, and similar items. The owner shall be responsible for any repairs resulting from inadvertent penetration of such utilities.
2. Should structural, environmental or agreed conditions inhibit the PCO from executing the agreed installation, modifications to the proposed system may be required. This may be listed as a "limitation".
3. The PCO shall monitor the stations within the established time frames and replenish bait in active stations as needed.
4. The Termite Monitoring & Baiting System Agreement is specifically designed for the control of Subterranean Termites, excluding *Mastotermes darwiniensis*. It does not extend to the management, control, or protection against other types of termites or pests, specifically drywood termites (Family: Kalotermitidae).
5. No responsibility is accepted, nor warranty implied, for the repair of any termite damage to the property under this Agreement. The property owner expressly waives any claims and releases the authorized operator from responsibility for any termite damage, regardless of whether such damage occurred prior to or following the installation date.
6. A standard Subterranean Termite Inspection Report, in accordance with local guidelines, must be conducted before the initiation of any termite control or monitoring activities on the property. Additionally, a termite management plan should be established. An inspection and report exclusively address the detection or non-detection of Subterranean Termite activity and conditions conducive to such activity observable at the time of inspection to assist with the management system performance. The terms, conditions, and limitations associated with that report shall equally apply to this contract.
7. In the event that any "limitations" are imposed on the system—whether due to damaged installation, environmental factors, pricing, budget or recommended inspections are not adhered to, or any other circumstances that may hinder its operation—the system may not perform in accordance with its specified capabilities. Consequently, the company does not warrant the effectiveness of the system under such limitations and shall not be held liable for any failures or deficiencies in performance resulting from these conditions.

### Property Owners' Actions

1. If active termites are discovered within the structure during inspection, it is advisable for the property owner to engage a builder to conduct a comprehensive assessment of the property's structure. The purpose of a termite inspection and report is to ascertain the location and extent of any existing timber damage or live termite activity as part of the installation process of the Exterminex System only. The inspection is not a building or structural report.
2. Should the property owner observe any signs of termite activity in or around the structure, or if there are breaches of the environmental conditions outlined below, they must promptly notify the pest controller.
3. To ensure the system operates effectively and to minimize environmental conditions that may attract Subterranean Termites, the owner agrees to:
4. Remove any loose timber and debris and eliminate any direct wood-to-soil contact within the structure or extending 350mm around its perimeter and repair any faulty plumbing, leaks, or dampness resulting from poor drainage.
5. Ensure inspections are permitted to be maintained to the In Ground system every 6-8 weeks and once annually.
6. Remove any dead trees and stumps located under or adjacent to the property, as these can serve as nesting sites for Subterranean Termites.
7. Increase subfloor ventilation to a minimum of 7,300 mm<sup>2</sup> per linear meter or more.
8. Rake garden beds and soil away from the structure to expose weep holes and the edge of concrete slabs to a minimum level of 75mm below the top of the exposed slab edge.
9. Replace untreated timber garden surrounds or retaining walls with termite-resistant materials.
10. Inform the pest control operator of any other termite control agents utilized around the property, as these may significantly impact the in-ground systems performance or the bait resulting in abnormal or no termite feeding and no or extended timeline for colony elimination.
11. Failure to comply with the following conditions may result in the nullification of this contract.
12. The property owner must rectify any conditions outlined in the termite report.
13. The property owner agrees to provide unrestricted access to the property and surrounding grounds on a periodic and regular basis for purposes related to this Agreement, including but not limited to inspections and monitoring of stations. Failure to grant access when deemed necessary may lead to termination of this Agreement or additional charges.
14. The property owner must not tamper with or interfere with the Termite Baiting and Monitoring System or its components. Any tampering may render the system ineffective or significantly delay the monitoring and elimination of the termite colony.
15. If any stations appear broken, open, or damaged, the property owner shall contact the pest control firm immediately.
16. If the system is not installed in accordance with the manufacturer's recommendations and specifications, its performance may be compromised, hindering its ability to operate at optimal efficiency. See Exterminex in-ground baiting system SOP (Separate document)



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